

Message Text

LIMITED OFFICIAL USE

PAGE 01 BONN 00568 131648Z

73

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 NSC-05 SP-02

/054 W

----- 076091

R 131640Z JAN 76

FM AMEMBASSY BONN

TO SECSTATE WASHDC 5602

INFO USMISSION USBERLIN

AMEMBASSY LONDON

AMEMBASSY PARIS

LIMITED OFFICIAL USE BONN 00568

E.O. 11652: N/A

TAGS: EAIR, WB, UK, FR, US

SUBJECT: CIVAIR: BERLIN - LONDON CHARTERS

REF: A. BONN 20861 B. BONN 20897

1. DURING JAN. 9 DISCUSSIONS BRITISH CAA GROVES TOLD US THAT UK DEPARTMENT OF TRADE (DOT) HAD BASED ITS DECISION NOT TO APPROVE ANY FURTHER PAA BERLIN-LONDON CHARTERS ON THE NEGATIVE IMPACT SUCH CHARTERS WERE HAVING ON BA'S DIRECT SCHEDULED SERVICE TO LONDON. DOT HAS APPARENTLY QUESTIONED THE VALIDITY OF THE LOAD FACTOR DATA SUBMITTED FROM BONN FOR THIS SERVICE, POINTING OUT THAT ITS CALCULATIONS INDICATE ACTUAL REVENUE ON THIS SERVICE IS DILUTED BY BA CREWS TRAVELING BETWEEN LONDON AND BERLIN FREE OF CHARGE. THESE NON-REVENUE PASSENGERS COULD BE ROUTED TO BERLIN INDIRECTLY (ON CONNECTING SERVICES THROUGH COLOGNE AND DUSSELDORF) IF THERE WERE NO SPACE AVAILABLE ON THE DIRECT SERVICE. LONDON, THEREFORE, CONCLUDES THAT REVENUE TRAFFIC IS BEING DIVERTED FROM BA BY THE CHARTER CARRIERS.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 BONN 00568 131648Z

2. IN RESPONSE TO EMB CAA'S QUESTION, GROVES SAID THAT

HE HAD NO DATA SUPPORTING THE DOT'S CONTENTION, BUT HE UNDERSTOOD THAT HE WOULD BE RECEIVING A PAPER FROM LONDON ON THE SUBJECT AS A BASIS FOR FURTHER CLARIFICATION OF THE BRITISH POSITION. HE ACKNOWLEDGED THAT BA SHOULD BE ABLE TO DEMONSTRATE A DETERIORATION OF ITS REVENUE TRAFFIC IN 1975 AS COMPARED TO THE PRECEDING YEAR, IF BA'S "PROBLEM" IS TO BE ATTRIBUTED TO PAA'S CHARTER ACTIVITIES - WHICH BEGAN IN THE SPRING OF 1975. WE EXPRESSED SOME SKEPTICISM ABOUT THE POSSIBILITY THAT BA'S EXTRAORDINARILY HIGH LOAD FACTORS WERE ATTRIBUTABLE IN LARGE MEASURE TO NON-REVENUE PASSENGERS. WE FURTHER POINTED OUT THAT ACCORDING TO OUR DATA BA LOAD FACTORS (SEATS UTILIZED) IN 1974 FOR THE PEAK VACATION MONTHS OF JUNE - SEPTEMBER WERE NOT ON THE AVERAGE NOTICEABLY BETTER THAN IN 1975.

3. REGARDING REF A, OUR ADDITIONAL CONVERSATIONS WITH PAA DIRECTOR RUNNETTE PROVIDED NO FURTHER DETAIL ON PAA'S ACTIONS IN CARRYING PLANELOADS OF PASSENGERS TO LONDON ON ITS LAST FIVE CHARTER FLIGHTS.
HILLENBRAND

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DIPLOMATIC DISCUSSIONS, BERLIN AIR ACCESS, SUPPLEMENTAL AIRLINES, AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 13 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BONN00568
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760012-0483
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760164/aaaaceiy.tel
Line Count: 82
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 BONN 20861, 76 BONN 20897
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 20 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 APR 2004 by SmithRJ>; APPROVED <20 APR 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: BERLIN - LONDON CHARTERS
TAGS: EAIR, WB, UK, FR, US
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006